



Application & Website Development Process: VIC vs. Time & Materials

The comparison below attempts to describe the different processes that guide service development for the State between working with VIC versus working with a typical Time-and-Materials company. The comparison is based upon a hypothetical mid-range online service requiring approximately 150 hours of development time @ \$125/hour. We have made several assumptions about timelines regarding the T&M process with assistance from SOV management.

Working with VIC		
Application & Website Development Process		<i>*if fee generating service, add 6 weeks for approval</i>
• Online Service Need Identified by Agency <i>Meeting with VIC</i>	Week 1	
• Requirements Gathering	Week 2	
• Statement of Work <i>Proof-of-Concept Prototyping</i>	Weeks 3-5	
• Development	Weeks 6-9	12-17*
• Testing	Weeks 10-11	18-19*
• Scanning (AppScan, SAS-70) <i>*VIC is fully PCI-DSS compliant for payment card services</i>	Week 12	20*
• Launch	Week 13	21*
• Proactive & No-Cost Updates	Ongoing	
• Maintenance & Support	Ongoing	
Total Cost to State of Vermont: (VIC cost: \$23,430 +\$4,680 M&S)		<u>\$0 & 13-21 weeks</u>
Working with Typical Software Company through “Time & Materials” funding		
Application & Website Development Process		
• Web Service Need Identified Online Service Need Identified by Agency	Week 1	
• RFP Process – (Posting, Response, Reviews, Selection)	Weeks 2-17	
• Requirements Gathering (typically longer, and no prototypes) Statement of Work & other documentation	Weeks 18-24	
• Development	Weeks 25-28	
• Testing	Week 29-30	
• Scanning	Week 31	
• Launch	Week 32	
Minimum Total Cost to State of Vermont:		<u>\$23,430 & 32 weeks</u>
<i>*does <u>not</u> include maintenance & support, change request costs, overruns, or feature upgrades</i>		